

## REFERENCE

To whom it may concern

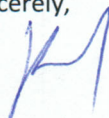
We have been working with BIMEC since 2013. For that period they have provided us with series of trainings based on their deep understanding of Software Group's company goals and objectives. BIMEC's approach is key for the quality service they provide – they try to cover the whole company operations in order to tailor the trainings in a way to fit best our needs and even go beyond our expectations. In all their trainings BIMEC managed to incorporate Software Group's core values – Teamwork, Professionalism and Efficiency – and thus helped us to improve our performance. The trainings prepared and conducted from BIMEC for Software Group with unparalleled quality and professionalism were:

- Strategic Planning Workshops – March 2013 and March 2014
- Customer Service Training – March 2014
- Presentation Skills Training – March 2015
- Negotiations Skills Training – March 2015

Colleagues from all Software Group offices based in Bulgaria, Kenya, Ghana, Philippines, Australia and Mexico participated in the trainings. Valia Dankova and her team managed to organize the multi-cultural team in an efficient and creative manner. BIMEC's training sessions contributed positively to our teamwork and efficiency.

We are very pleased from our collaboration with BIMEC that is why they are in Software Group's list with preferred vendors and we will continue our cooperation with them. We highly recommend BIMEC for their professionalism and quality of service to all organizations that want to increase their operational efficiency!

Sincerely,



Kalin Radev

CEO

04-May-2015

